

Contact

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www.vgf.law

Profile

Alejandro Villarreal specializes in corporate, capital markets and estate planning. Alejandro has represented Mexican corporations in different types of capital markets transactions, including issuance of bonds (certificados bursátiles) in accordance with the Mexican Securities Law, senior secured and unsecured notes, and equity, convertible and contingent convertible notes subject to Mexican and U.S. securities laws.

Alejandro has also advised clients in mergers, acquisitions and dispositions of companies and assets, as well as in the structuring and implementation of joint ventures, private equity investments, corporate reorganizations, and general corporate transactions.

In the area of estate planning, Alejandro advises individuals, families, and business groups on matters related to the organization, management, and transfer of wealth, including the implementation of estate and succession planning structures.

Alejandro Villarreal Santos

Partner | Capital Markets; Estate Planning; Mergers and Acquisitions

Relevant transactions

Capital Markets and Financing:

CEMEX

In the issuance of Contingent Convertible Units for USD$200 million.

In several issuances of Senior Secured Notes.

In several private securitizations of accounts receivables.

Coca-Cola FEMSA

In the issuance of bonds (certificados bursátiles) for MXN$10,000 million.

Crediclub

In the issuance of bonds (certificados bursátiles).

Grupo Senda

In several issuances of bonds (certificados bursátiles) in the Mexican Stock Exchange.

Arendal

In its debt restructuring process with domestic and international creditors.

Covia Holdings

In its debt restructuring process under Chapter 11 in which its Mexican subsidiaries were incorporated as guarantors or borrowers in the new credit facilities.

Mergers and Acquisitions and Private Equity:

OLMO Capital

In the acquisition by its subsidiary of Industrias de Refrigeración Plafer.

In the merger of its subsidiary with Basal Monterrey.

Fink Group

In its investment in a company that specializes in electronic payments.



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Education

- Master of Laws (LL.M.) Northwestern University School of Law
- Bachelor of Laws, Monterrey Institute of Technology and Higher Education

Experience abroad

- Skadden, Arps, Slate, Meagher & Flom LLP. Office of New York. September 2010 to December 2011.
- Uría Menéndez Abogados, S.L.P. Madrid Office. January 2012 to July 2012.
- CEMEX Spain, S.A. June 2012 to January

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Relevant transactions

Mergers and Acquisitions and Private Equity:

London Consulting Group

In the corporate restructuring of its business.

ProApoyo

In the sale of the business to Red de Servicios Financieros.

Muutrade

In the investment of new shareholders in its capital stock.

Axtel

In its merger with Alestra, a wholly owned subsidiary of Alfa.

KEY Química

In the sale of one of its subsidiaries.

IGNIA

In the investment of new shareholders in its susbsidiary Ver de Verdad.

Grupo Aquor

In various acquisitions of companies and assets.

UFP Industries

In the acquisition of an equity interest in a company engaged in packaging and packing solutions.

CEMEX

In the acquisition of a company engaged in the separation, recovery, and treatment of municipal solid waste.
