

Luis A. García Campuzano



Partner

Education

MSM/ Stanford Graduate School of Business.

LLM / Harvard Law School.

Law Degree / Universidad de Monterrey.

Experience Abroad

Cleary, Gottlieb, Steen & Hamilton. New York Office. 1993.

Wilmer, Cutler & Pickering. Washington, D.C. Office. 1992.

Contact

Torre VAO 1
David Álfaro Siqueiros 104-204
Valle Oriente
San Pedro Garza García, NL
66278 México

T. +52 (81) 21.40.69.00

luis.garcia@vgf.law

www.vgf.law

Luis A. García Campuzano specializes in corporate matters and M&A transactions, with an emphasis in corporate governance, compliance, and anticorruption. Luis has advised Mexican and foreign companies on corporate governance matters and the design and implementation of their ethics and compliance programs and has worked with civil and business organizations on anticorruption laws and best practices. Luis also has broad experience negotiating and structuring M&A transactions, private equity deals, and commercial agreements.

Among his most relevant transactions, Luis has represented:

- CEMEX, in the design, implementation, and evolution of its ethics and compliance program and its corporate governance structure.
- FEMSA, in the design, implementation, and evolution of its ethics and compliance program and its corporate governance structure.
- Arca Continental, in the design, implementation, and evolution of its ethics and compliance program.
- A publicly traded US company, in the implementation of its compliance program in Mexico, including review of its anticorruption policies and employee and supplier training programs.
- A leading Mexican business association, in its evaluation and positioning in connection with the corporate governance and compliance systems of PEMEX and CFE.
- CEMEX, in the negotiation and documentation of several international M&A transactions, including in Mexico, USA, Colombia, the Philippines, Indonesia, Thailand, Costa Rica and the UK, among others.
- Axtel, in its merger with Alestra.
- Sandvik AB, in its purchase of QUIMMCO's precision cutting tool business.
- AC Ventures, the corporate venture capital unit of Arca Continental, in several strategic investment transactions.
- Heineken Mexico, in its acquisition of a strategic interest in a craft brewery business, and in its sale of an ice manufacturing and distribution subsidiary.
- Contour Global Mexico, in a joint venture with a major energy company to develop and operate CO2 processing facilities, as well as in several corporate and commercial matters.
- CEMEX, in multiple financing and capital markets transactions, including negotiating and documenting private and public securities offerings, and compliance with securities laws (including the Mexican *Comisión Nacional Bancaria y de Valores* and the US Securities and Exchange Commission).